

# KEY CREDIT CORP.

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FULL SERVICE FINANCING SINCE 1986

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## VENDOR BENEFITS

**Selling your product is what you do best!  
Let Key Credit do the rest!**

- **Fast Approval Process**

Approvals can be obtained within hours for transactions up to \$75,000 for equipment purchases. We require only a simple one-page Credit Application (no financials required)

- **We Work for You**

Our philosophy is one based on providing a "total solution" to our vendors. We encourage your sales staff to refer prospects to us. We can gather all the credit information for you and report back to you after every conversation with your prospect to inform you of the status of your sale. If competitive offerings are uncovered by our account executives, this information is immediately passed on to you to help you secure your sale.

- **Fast Payment to You**

Upon receipt of signed contracts, your invoice and equipment delivery, your check is sent immediately (via overnight carrier or wired into your bank). PRE-FUNDING is also available.

- **Documentation**

We prepare all agreements and documentation. We email or overnight agreements to your customer and follow-up with a phone call to review each page of the agreement. We pay attention to the details.

- **Easier to Close**

Selling your product by a low monthly payment makes for an easier sale due to the fact that one advance payment is far less painful to part with than full purchase price of the equipment.

- **Custom Tailored Payment Plans**

Our flexible payment plans including seasonal and deferred plans. These plans overcome customer objections and help close sales. Terms from 24 to 72 months are available on new and used equipment.

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